



Introduction to Credit Granting

The registration fee is \$700 (2 days) – includes: course materials, lunch, coffee break and refreshments.

Location and Date:

Regina, SaskCentral (2055 Albert Street)

June 9th and 10th, 2020

Sessions begin at 8:30 a.m. and run until 4:30 p.m.

Who Should Attend:

- Those wanting a career in lending
- New Consumer Lenders

Course Description:

This two-day course is designed for employees who are considering a lending career and have little or no experience in lending. Participants will gain valuable knowledge and confidence in applying lending concepts to real life member situations.

It is delivered mainly in a lecture format, with case studies and interactive group discussions.

This course will assist your new lender in the following ways:

- To build confidence and comfort with basic lending situations and dealing with members.
- Encourages lenders to have an inquisitive mind and pay attention to details.
- It covers the basics of forms, the interview, the application process, and analysis, and for consumer and residential mortgage lending.
- Basic collection information that every lender should know.

Facilitator: Neil MacDonald

Neil's career focus was in the lending area where he was involved for over 25 years as consumer, agriculture, commercial lender and a manager of lending. Neil attended many lending related courses and was also involved in several credit union task forces including risk assessment, retail installment contracts and credit analysis projects.